



**MASTER DRILLING**



# NEDBANK WEALTH PRESENTATION

14 JUNE 2017



**Presented by  
DANIE PRETORIUS, CEO**



**Company Overview**



**Focus on Raise Boring**



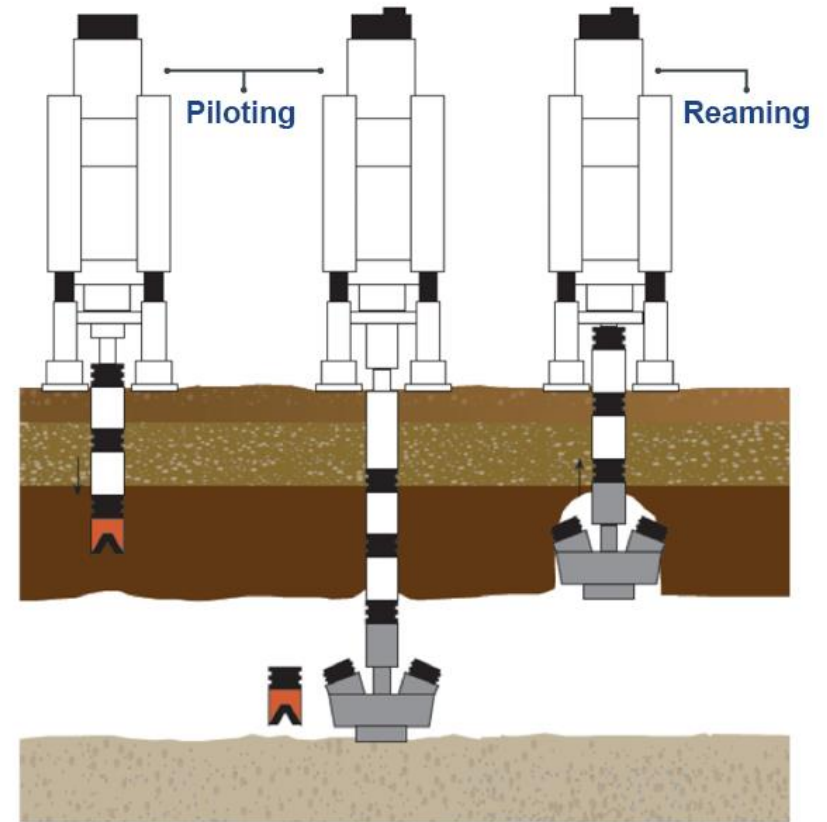
**Financials**

**AGENDA**

- Started in 1986, listed on JSE in 2012
- Design, manufacture, operate and maintain boring technology
- Operations in 25 countries in Africa, South America, Europe and Asia
- World market-leader in raise-boring technology, own and operate 122 raise boring and 33 slim drilling rigs
- Motivated by tailor-made solutions, that in turn support our diversification strategy
- Trusted partner to blue-chip and mid-size mining companies
- A technology company that challenges the status quo



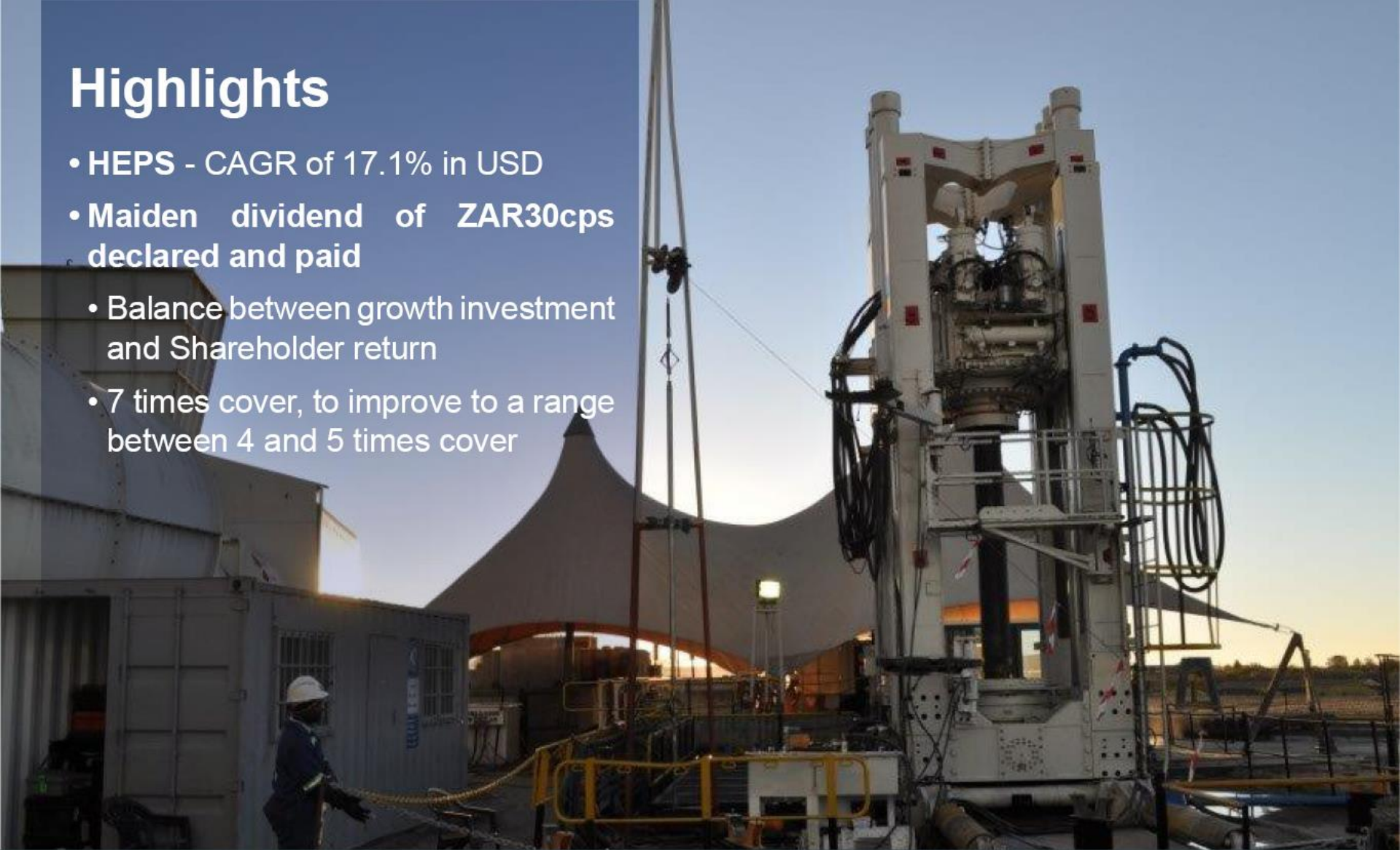
## COMPANY OVERVIEW



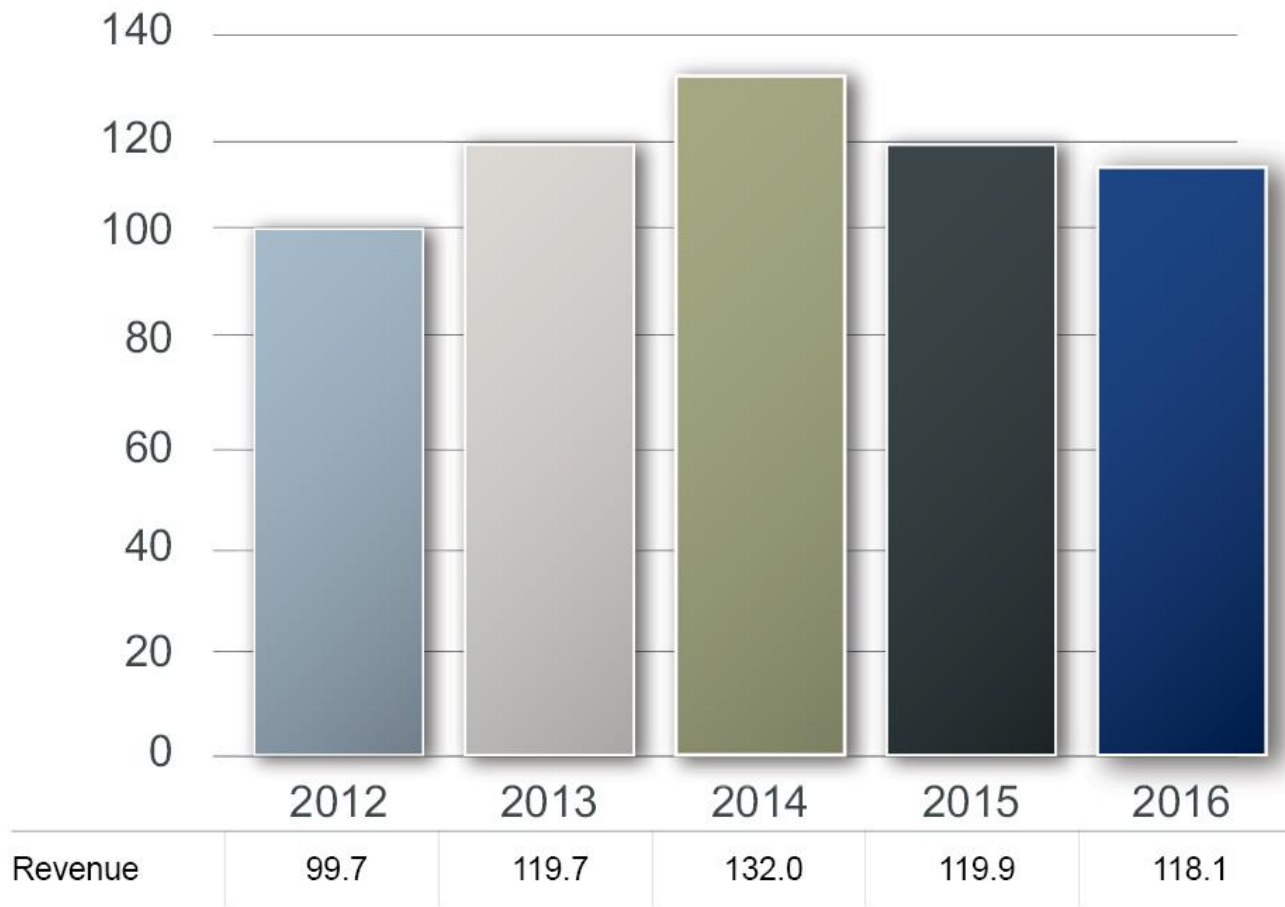
## FOCUS ON RAISE BORING

# Highlights

- **HEPS** - CAGR of 17.1% in USD
- **Maiden dividend of ZAR30cps declared and paid**
- Balance between growth investment and Shareholder return
- 7 times cover, to improve to a range between 4 and 5 times cover

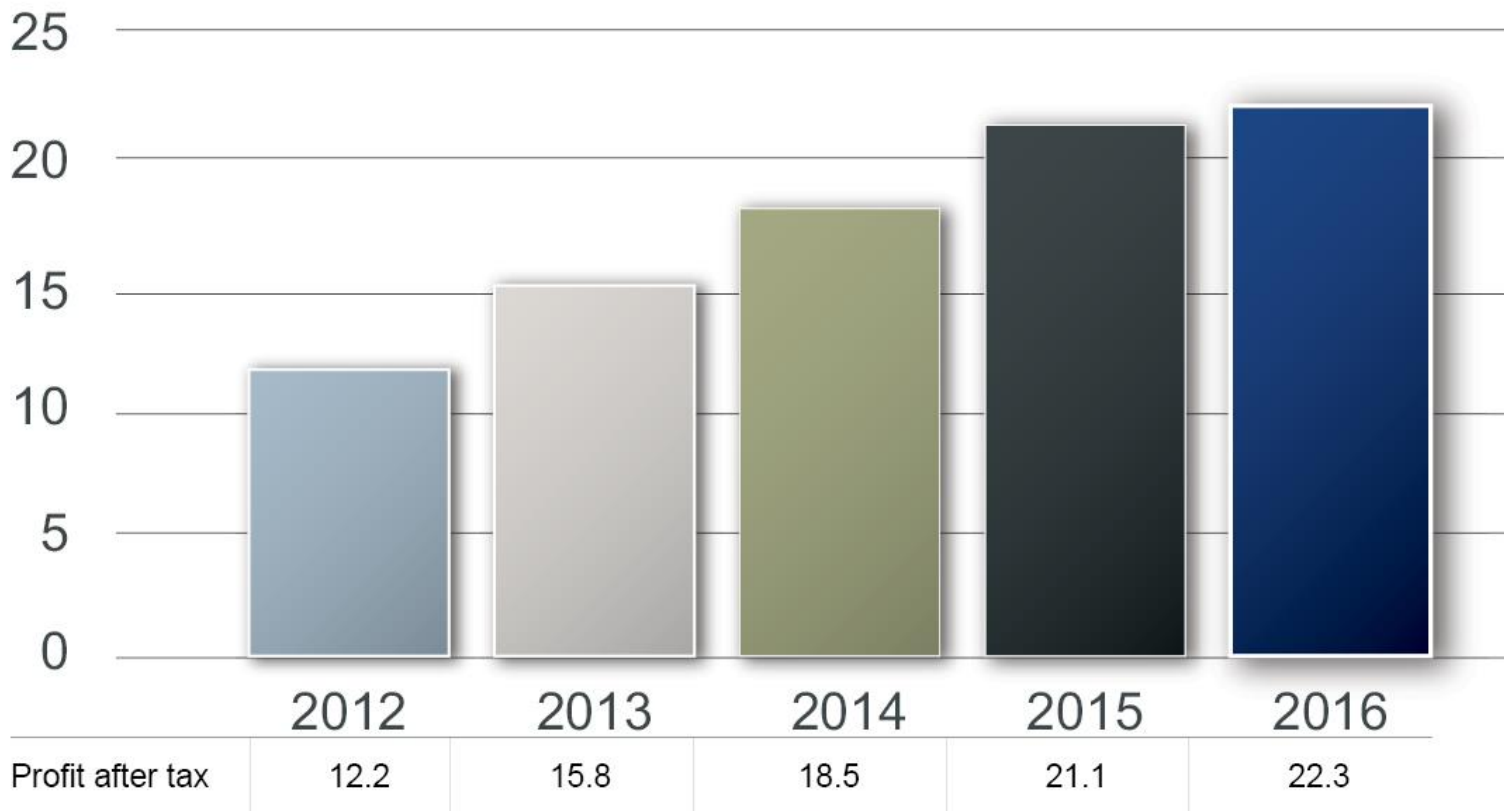


**FINANCIALS**



## REVENUE (USD' MILLION)

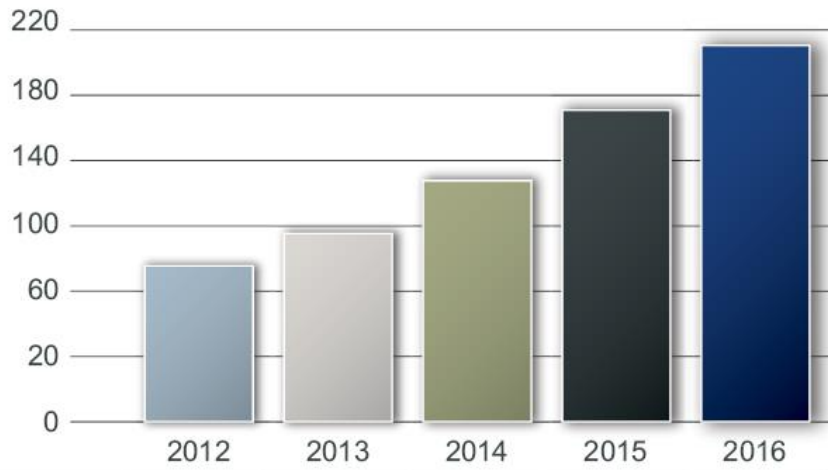




CAGR  
16.1%

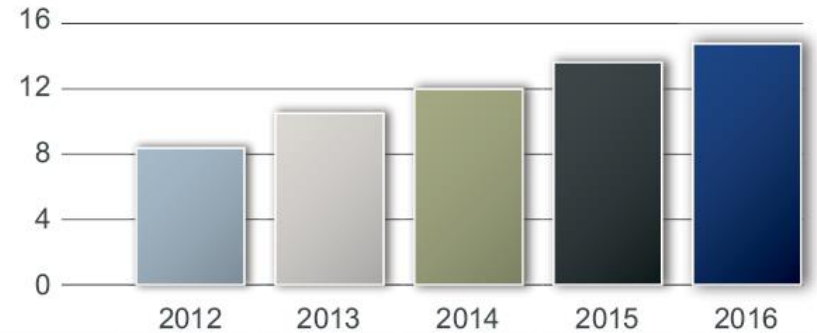
## PROFIT AFTER TAX GROWTH (USD' MILLION)

## HEPS (ZARc)



HEPS (ZARc)	2012	2013	2014	2015	2016
	77.3	99.2	131.5	175.9	210.0

## HEPS (USDc)



HEPS (USDc)	2012	2013	2014	2015	2016
	8.9	10.3	12.1	13.8	14.3

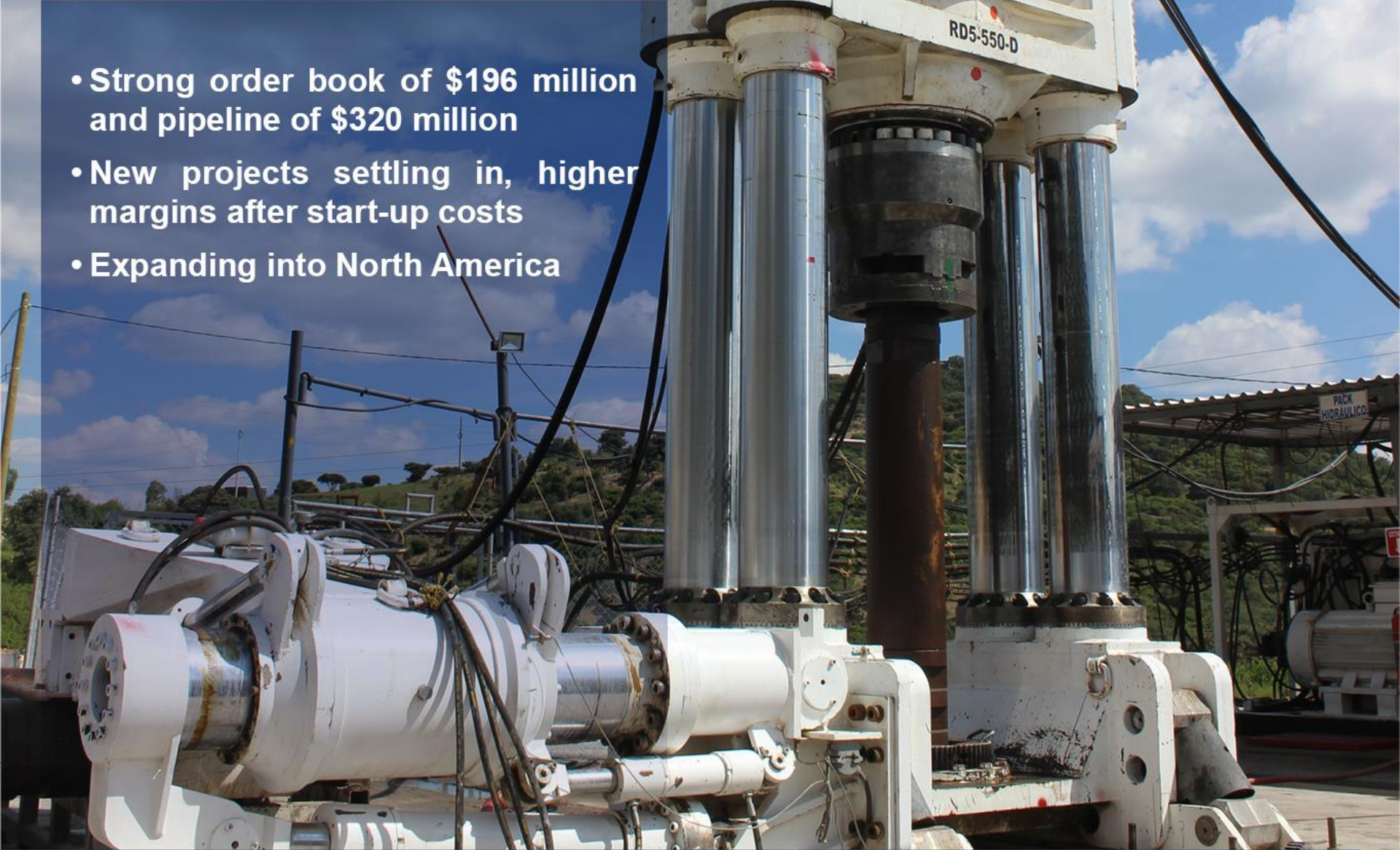


## EARNINGS PER SHARE

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- **Currency hedge:**
    - Global revenue base
    - Blended currency revenue approximately 50% in USD
  - **Defensive buy:**
    - >80% of mining revenue from production, not exploration
    - Historical earnings growth through commodity downswing
  - **Large upside potential:**
    - World-first technologies;  
Horizontal Boring: HRB, mobile miner;  
Blind Shaft Boring: BSBS and RC projects in US
    - Branching out to civil-construction

**INVESTMENT CASE**

- Strong order book of \$196 million and pipeline of \$320 million
- New projects settling in, higher margins after start-up costs
- Expanding into North America



**OUTLOOK**

## MASTER DRILLING GROUP LIMITED

Registration number: 2011/008265/06

Incorporated in the Republic of South Africa

JSE share code: MDI

ISIN: ZAE000171948

## REGISTERED AND CORPORATE OFFICE

4 Bosman Street

PO Box 902

Fochville, 2515

South Africa

## DIRECTORS

### Executive

Daniël (Danie) Coenraad Pretorius	Chief executive officer and founder
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André Jean van Deventer	Financial director and chief financial officer
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Barend Jacobus (Koos) Jordaan	Executive director
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Gareth (Gary) Robert Sheppard #	Chief operating officer
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### Non-executive

Hendrik Roux van der Merwe	Chairman and independent non-executive
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Akhter Alli Deshmukh	Independent non-executive
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Jacques Pierre de Wet	Independent non-executive
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Johan Louis Botha	Independent non-executive
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Shane Trevor Ferguson	Non-executive
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Fred George Dixon	Alternate director
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# Resident in Peru

## COMPANY SECRETARY

Andrew Beaven

6 Dwars Street

Krugersdorp

1739

South Africa

PO Box 158, Krugersdorp, 1740

South Africa

## JSE SPONSOR

Investec Bank Limited

(Registration number: 1969/004763/06)

100 Grayston Drive, Sandown

Sandton, 2196

South Africa

## INDEPENDENT AUDITORS

Grant Thornton Johannesburg Partnership

South African member of Grant Thornton International Limited

52 Corlett Drive

Illovo

2196

South Africa

## SHARE TRANSFER SECRETARIES

Computershare Investor Services Proprietary Limited

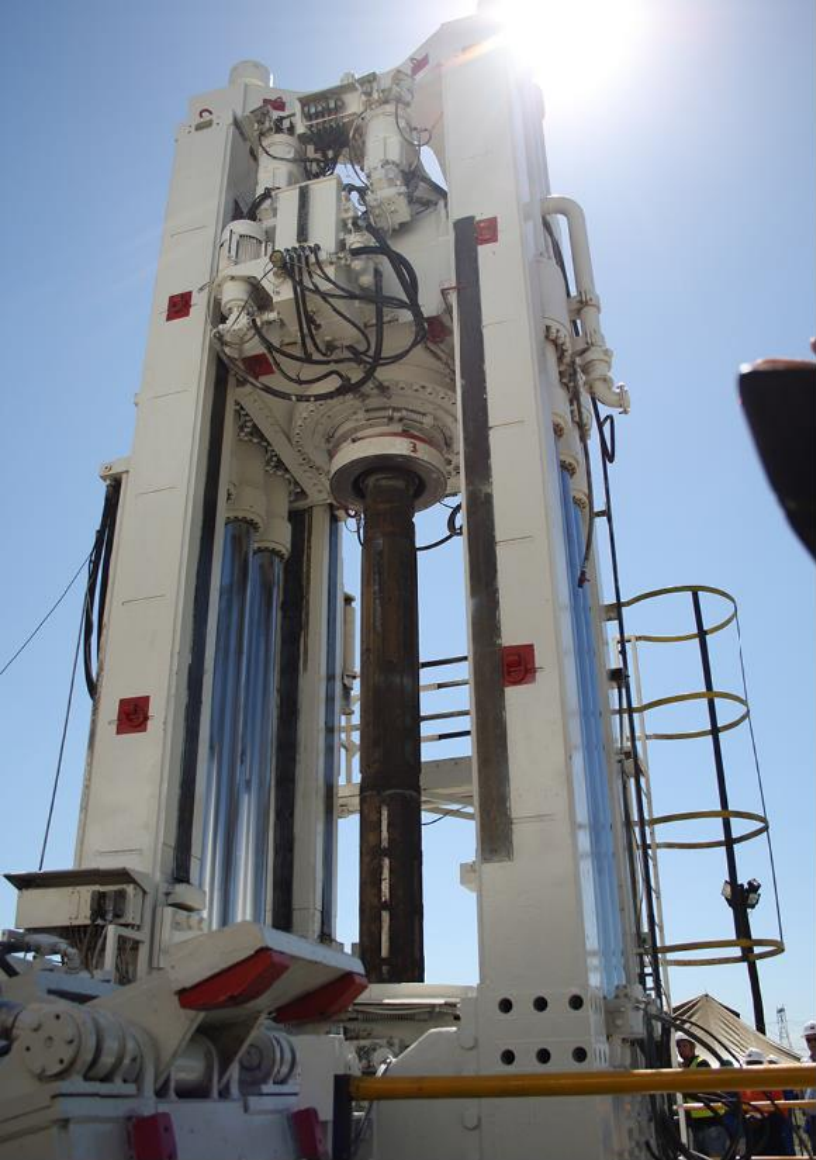
(Registration number: 2004/003647/07)

Rosebank Towers, 15 Biermann Avenue,

Rosebank, 2196,

South Africa

# CORPORATE INFORMATION



## **INVESTOR RELATIONS CONTACTS**

Pietman Roos

Instinctif Partners

Telephone: +27 11 050 7506

Mobile: +27 82 659 9226

E-mail: [MasterDrilling@instinctif.com](mailto:MasterDrilling@instinctif.com)

## **GENERAL E-MAIL QUERIES**

[info@masterdrilling.com](mailto:info@masterdrilling.com)

**Master Drilling website**

[www.masterdrilling.com](http://www.masterdrilling.com)

**Company Secretarial E-mail**

[Companysecretary@masterdrilling.com](mailto:Companysecretary@masterdrilling.com)

Master Drilling posts information that is important to investors on the main page of its website at [www.masterdrilling.com](http://www.masterdrilling.com) and under the “investors” tab on the main page. The information is updated regularly and investors should visit the website to obtain important information about Master Drilling.

# **CORPORATE INFORMATION**



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